

"Home is where the heart is. It is a sanctuary for feelings, affection and intimacy. A place to return to, a safe harbour, a comfortable nest for ourselves and our family. I have dedicated my life to the home and its central role, pursuing an ideal of harmony that over the years has defined the Natuzzi style around the world: an environment where every element, shape and colour expresses beauty in itself and is perfectly in tune with all that surrounds it. This idea has inspired every one of our models, at every point in their creation: from the sketches made in the Style Centre to the selection of leather, wood and fabrics, from the innovations aimed at improving comfort and the assistance offered in our stores right through to the moment of delivery to your home."

Taquale Worweri

The land we come from is our first home. Italy - and in particular our region, Apulia - is the source of inspiration that has always guided our choices and our success throughout the world. The colours of the sun and the olive trees, the hospitality and warmth of the people, the value of ancient traditions: these are the roots of our story and the foundations of our Italian heritage. A heritage that is authentically "Made in Italy", which can be seen in our actions and our commitment to our customers: certified quality, direct control over the entire production chain and a code of ethics for our partners and suppliers. This is what we call the value chain. A chain of quality and passion for what we do, a voyage that has taken us all over the world but which starts here, in our land, every day.







our Style Centre, the group's creative heart.
The search for harmony is our mission and inspires every move we make.

A team of over 100 architects, designers, colourists and interior decorators work within the Natuzzi Style Centre. Every sofa, lamp, piece of furniture and accessory begins here.

First come the shapes, the sizes and the proportions, then the colours and materials, selected only after carefully studying the latest trends in fashion, design and customers' needs.

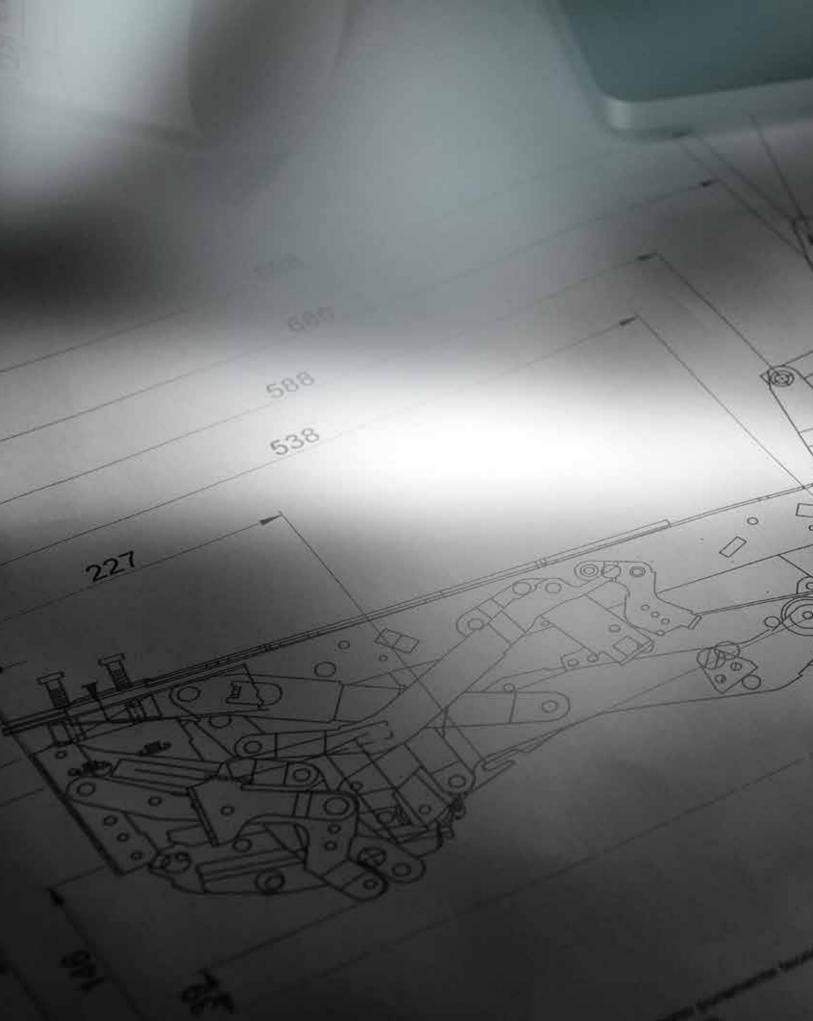
The most emotional moment is when the idea takes shape and what we had imagined finally unfolds before our eyes.

It is the moment of truth in the prototypes area. This is where skilled craftspeople transform ideas into reality. Expert hands work the wood, shape the padding, cut the leather, sew the fabrics. The prototype is ready for those indispensable further refinements before the item goes into production.



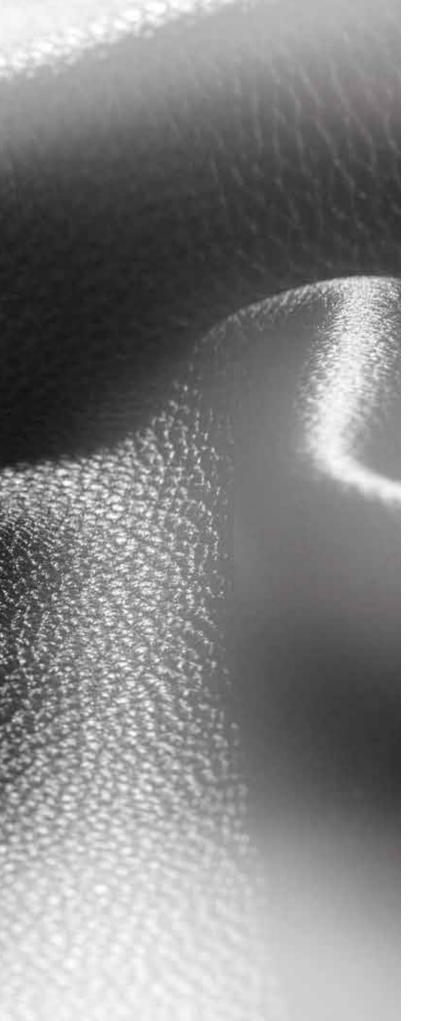












is not just an aesthetic choice, but also a promise of quality - that's why our materials are rigorously tested, free of toxins and environmentally friendly.

Leather, wood, fabric, padding: all the materials used must pass the strictest international compliance tests. Natuzzi leather, for example, is subjected to 23 different processes in the group's tannery. Wood comes from areas that have reforestation programs and padding is always goose feathers - hypoallergenic and never recycled - or freonfree ecoflex polyurethane. This is why the Natuzzi Group has been awarded the prestigious ISO 9001 certification for quality control and ISO 14001 for commitment and attention to

the environment.





having direct control over every stage of production.
Our manufacturing is authentically Made in Italy, thanks to the passion of our craftspeople in the group's Italian factories.

The entire production chain is under the direct control of the Natuzzi Group.

Design, leather tanning, assembly, selection of wood and fabrics, padding production: the whole process occurs entirely within the group's plants. And the group controls 92% of the raw materials and semi-finished products.

Clear commitments protect the quality of Natuzzi's creations while guaranteeing respect for the law

and workers' rights.

I believe that quality is the most best response we can give our customers. That is why every single part of every single creation is inspected before it leaves our factories.

Every last detail of every sofa, armchair, piece of furniture or accessory is inspected and checked by quality control technicians. Cushions, feet, upholstery, stitching and inner workings must all pass careful examination by skilled specialists. Only after this meticulous inspection are Natuzzi products ready to enter people's homes around the world.





High-tech functions,
multi-sensory comfort:
our passion for what we do
has always been demonstrated
by our incredible ability to
innovate. In design,
materials and functions.

Innovation is a dynamic concept that the group applies to technology, but also to lifestyles in the home: products such as audio sofas or soft touch mechanisms are just a few examples of this ability to evolve and anticipate customers' needs. That's why the Natuzzi Group has become a global leader in furnishings.





66 Our exclusive stores are a laboratory for beauty and a calling card for everything we do. Our sales points are not just about selling, they are about transforming every home into somewhere unique and special. 99

A widespread network of stores and showrooms allows Natuzzi creations to enter a home in any part of the world and make it unique. Designs can be personalized to a high degree, thanks to the professional skills of decorators and personal consultants and the technologically advanced tools available to them. First and foremost, Your Design by Natuzzi, the exclusive 3D planner that makes it possible to create a virtual rendering of your living space in real time.





## Benvenuti a casa.













Photo in the previous page:

**Tempo** three seater sofa in leather.

**Tempo** central table. **Tempo** coffee table.

Museo rug.

Onda floor lamp.

Fortuna sideboard designed by Claudio Bellini.















Regular lenght cm 100 x 50

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Small lenght cm 100 x 100

 $\Box$ 

Medium lenght cm 100 x 150 Large lenght cm 100 x 200

Extra Large lenght cm 100 x 250

## Benvenuti a casa.



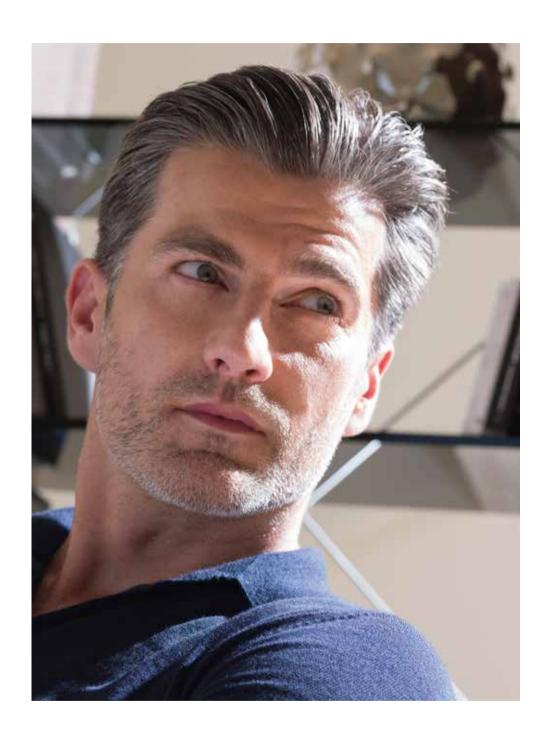


















**Segno** three seater sofa in leather, designed by Claudio Bellini.

# Benvenuti a casa.











Forma Chaise longue designed by Claudio Bellini. Viavai tables.





















# Benvenuti a casa.

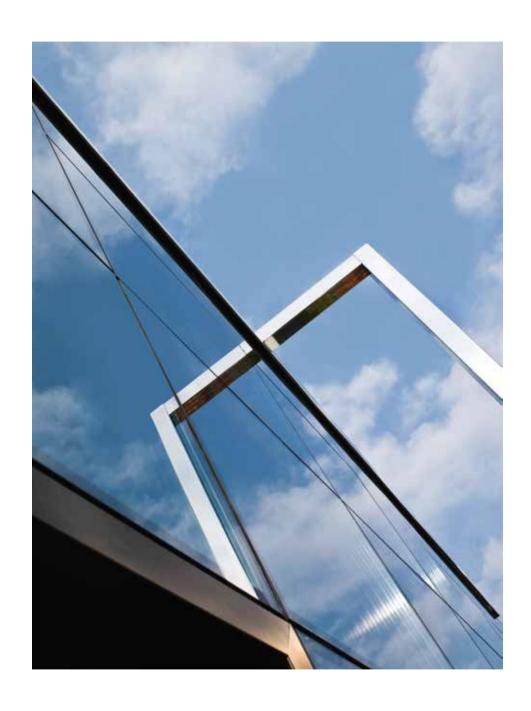














Photo in the previous page:
Tempo sectional sofa in fabric.
Tempo central tables.
Rossellini rug.
Tempo coffee table.





Photo in the left page:
Note chair in leather.
Jump floor lamp.





Novecento modular Wall Unit. Tempo central table.





# Benvenuti a casa.

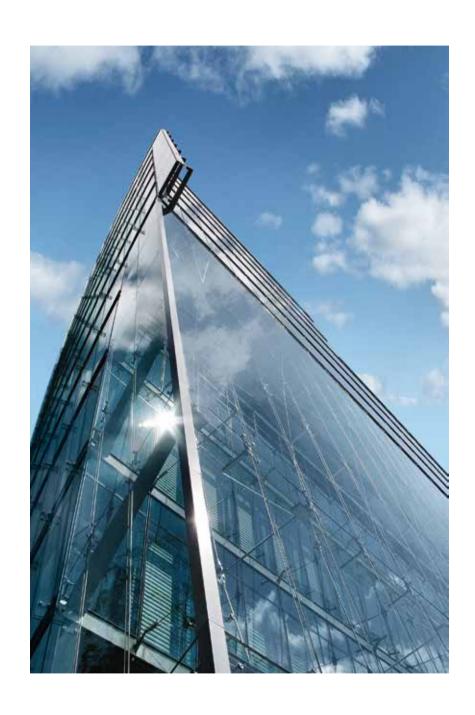














Photo in the previous page:
Tratto three seater sofa in leather.
Tratto armchairs in fabric. Figaro central table.
Proxima modular freestanding bookcase.
Giasone rug. Cosmo freestanding lamp.





# Our services.





#### 3D YOUR DESIGN.

## BEFORE YOU BUY, SEE HOW IT WILL LOOK.

With our new 3D Your Design configurator and the help of interior designers and architects, it will only take a minute to achieve a 3D simulation of your home complete with Natuzzi Italia's Total Living furnishings. Where? In a store or in your home. Free of charge and without obligation.

#### WEDDING LISTS.

#### YOUR NEW HOME STARTS HERE.

Natuzzi Italia offer all the information you need to organize your wedding list: from sofas to easy chairs, furniture and various furnishing accessories, and even delightful room fragrances, all just waiting to offer you harmony and beauty.

## BESPOKE PAYMENTS.

#### TO MAKE EVERYONE HAPPY.

There are various solutions so there will be one for you. Talk to our in-store sales agents to decide which payment plan is the best for your needs.

# OUT WITH THE OLD; IN WITH THE NEW. WHAT A COMFORT!

We deliver purchased products free of charge and for a small extra fee we will also take your old furniture away. Our services will add to your comfort, just like our sofas do.

# THE NATUZZI WARRANTY. YET MORE QUALITY.

A guaranteed value that will not alter with time. Natuzzi Italia sofas and easy chairs have a ten-year warranty, and padding, mechanisms and upholstery are quaranteed for two years as are furnishing accessories.

#### CLEANING KIT.

## LOOK AFTER YOUR PURCHASES.

All Natuzzi sofas and easy chairs have their own dedicated cleaning kit for care of the top-quality leather or fabric used for upholstery. Natuzzi stores carry the most suitable kit for your purchase.

## CUSTOMIZED SERVICE.

## **NEVER-ENDING COMFORT.**

Whatever you need, to receive information or to request product repair or replacement, simply call the Natuzzi store nearest to you. They'll give you all the answers you need and, if necessary, you'll be connected to the Group's technical team.

#### EXTRA PROTECTION.

### **REST ASSURED WITH OUR ADDED GUARANTEE.**

For a small extra charge you can opt into the Natuzzi Italia protection plan, which offers a five-year coverage of your sofa against stains, cuts, burns, scratches, and damage of various kinds. If necessary, an expert will come to your home to resolve the problem and restore your Natuzzi sofa to its original splendour.

Services may vary from Country to Country.

Please, check the services available at your nearest store.

